



Exam : MB3-209

Title : Great Plains 8.0 Inventory & Order Processing

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QUESTION 1

Which of the following fields are required when creating an item? Mark all that apply.

- A. U of M Schedule
- B. Item Description
- C. Price Group
- D. Default Accounts

Answer: A,B

QUESTION 2

In which of the following situations can a purchase order be created in the Sales Transaction Entry window? Mark all that apply.

- A. An item on an order has a quantity to back order
- B. An item is defined as a drop-ship item on an order
- C. An item hasn't been allocated yet on an order
- D. An item exists on a back order document

Answer: A,B,D

QUESTION 3

When activating Purchase Order Commitments in the PO Enhancements window, how many budget IDs can be used for each year to verify that the purchase is not over budget?

- A. 4
- B. 1
- C. 3
- D. 2

Answer: B

QUESTION 4

Which of the following is a characteristic of an expired quote?

- A. The system will issue a warning that the quote is expired, but can still be transferred to an order or invoice.
- B. The quote amount will be increased by a percentage defined in Sales Order Processing Setup.
- C. The quote is automatically removed from the Sales Transaction Entry window.
- D. The quote cannot be transferred to an order or invoice.

Answer: D

QUESTION 5

What setups are required in other modules prior to using Sales Order Processing?
Mark all that apply.

- A. Account Numbers in General Ledger
- B. Items in Inventory
- C. Setup in Purchase Order
- D. Customers in Receivables Management

Answer: A,B,D

QUESTION 6

For this sale only, the customer would like the goods shipped to a "one time only" address. If the address hasn't been created what is the most efficient way to change the "Ship To" address for this document only?

- A. With the document open in Sales Transaction entry, change the default site ID.
- B. With the document open in Sales Transaction entry, open the customer expansion button, zoom back to the customer master "Ship To" address and change the address.
- C. With the document open in Sales Transaction entry, open the customer expansion button and select another existing address ID on the "Ship To" field.
- D. With the document open in Sales Transaction entry, open the customer expansion button and change the address under the "Ship To" address expansion button.

Answer: D

QUESTION 7

Which of the following are valid transactions in the Item Transfer Entry window?
Mark all that apply.

- A. Item transferred from Inventory to Bill of Material for manufacturing
- B. Item transferred from the NORTH site to the SOUTH site
- C. Item transferred from the NORTH site, with a quantity status of On-Hand, to the SOUTH site, with a quantity status of Damaged
- D. Item transferred from a quantity status of On-Hand to Damaged

Answer: B,C,D

QUESTION 8

A item is entered on a quote with the following quantities: Qty Quoted: 10, Qty to Invoice: 0, Qty to Order: 10. What is the result when transferring the quote to an invoice?

- A. An order is created for 10 items.
- B. An invoice is created for 10 items.

- C. The quote remains with 0 items.
- D. The quote remains with 10 items.

Answer: D

QUESTION 9

You can enter Purchase Order Processing returns against which of the following?

- A. Cancelled Purchase Orders
- B. On- Hold Purchase Orders
- C. Drop-ship Purchase Orders
- D. Inventory receipts

Answer: D

QUESTION 10

Which of the following are item types? Mark all that apply.

- A. Sales Inventory
- B. Flat Fee
- C. Finished Good
- D. Kit

Answer: A,B,D

QUESTION 11

Which of the following distributions default when entering an invoice against a standard purchase order?

- A. Accrued Purchases and Purchase Price Variance
- B. Accrued Purchases and Accounts Payable
- C. Inventory and Accounts Payable
- D. Inventory and Accrued Purchases

Answer: B

QUESTION 12

How does an adjustment made to an item cost in the Inventory Adjust Costs window affect Inventory and General Ledger?

- A. Updates the item cost in Inventory and posts an adjustment to General Ledger
- B. Doesn't update the item cost in Inventory or post an adjustment to General Ledger
- C. Doesn't update the item cost in Inventory, but will post an adjustment to General Ledger
- D. Updates the item cost in Inventory, but won't post an adjustment to General Ledger

Answer: D

QUESTION 13

How many user categories can be created in Inventory Control Setup?

- A. 8
- B. 4
- C. 2
- D. 6

Answer: D

QUESTION 14

Which button must you click in the Sales Transaction Entry window in order to use the tracking link functionality?

- A. Options button
- B. User-Defined button
- C. Tracking button
- D. Links button

Answer: B

QUESTION 15

Items valued with either LIFO or FIFO Periodic are sold using what cost?

- A. Average
- B. A percent of List Price defined on the Item Maintenance window.
- C. Current
- D. Standard

Answer: D

QUESTION 16

Which of the following processes can be delayed by creating a Process Hold? Mark all that apply.

- A. Posting
- B. Allocating
- C. Printing
- D. Transferring

Answer: A,C,D

QUESTION 17

Which of the following are benefits of item classes? Mark all that apply.

- A. Create and assign a price list to all items within the class
- B. Speed up entry of new items by assigning them to the class
- C. Use the item class as a range on reports
- D. Quickly change setup information of items included in the class

Answer: B,C,D

QUESTION 18

The Ship To address was changed on an invoice by clicking on the expansion box on the address in the Sales Customer Detail Entry window. Where will this change take effect?

- A. The new address will be saved in the Customer Maintenance window, on this invoice, and all invoices entered from this point forward.
- B. The new address will only be saved on this invoice.
- C. The new address will only be saved in the Customer Maintenance window.
- D. The new address will be saved on this invoice, and all invoices entered from this point forward.

Answer: B

QUESTION 19

Which of the following processes moves a purchase order from a status of New to Released?

- A. Editing the purchase order
- B. Canceling the purchase order
- C. Printing the purchase order
- D. Deleting the purchase order

Answer: C

QUESTION 20

A customer orders 100 items, but we only have 80 available to sell. Which shortage option should be selected if the customer still wants all 100, but would like immediate delivery of the 80 currently in stock?

- A. Override Shortage
- B. Sell Balance
- C. Back Order Balance
- D. Allocate Available Components

Answer: C

QUESTION 21

Which of the following steps must be completed to create a repeating quote? Mark all that apply.

- A. Mark the quote as repeating in the document expansion button in Sales Transaction Entry.
- B. Enter a drop-ship item on the quote.
- C. Mark the batch as repeating; then assign the batch to the quote transaction in Sales Transaction Entry.
- D. Mark the option "Allow Repeating Document" in the Sales Quote Setup window.

Answer: A,D

QUESTION 22

Items can be sold if quantities exist in which of the quantity types?

- A. Available
- B. On Hand
- C. Returned
- D. In Service

Answer: B

QUESTION 23

Which of the following documents can be generated using Quick Print? Mark all that apply.

- A. Orders
- B. Invoices
- C. Quotes
- D. Packing Slip

Answer: A,B,D

QUESTION 24

From the Purchasing Trx palette, which option should be selected to enter a shipment in Purchase Order Processing?

- A. Receiving Trx Entry
- B. Transaction Entry
- C. Purch. Order Entry
- D. Enter/Match Invoices

Answer: A

QUESTION 25

Which of the following modules are updated by posting a shipment in Purchase Order Processing? Mark all that apply.

- A. Bank Reconciliation
- B. Payables Management
- C. Inventory
- D. General Ledger

Answer: C,D

QUESTION 26

The vendor would like a down payment of \$500 before processing our purchase order. What window can be used to enter the prepayment?

- A. Receiving Trx Entry in Purchase Order Processing
- B. Enter/Match Invoices in Purchase Order Processing
- C. Edit Checks in Payables Management
- D. Purch. Order Entry in Purchase Order Processing

Answer: C

QUESTION 27

Which of the following fields are required to have a value before posting a shipment in the Receiving Transaction Entry window? Mark all that apply.

- A. Vendor ID
- B. Date
- C. Vendor Document Number
- D. Receipt Number

Answer: A,B,D

QUESTION 28

When entering items onto a purchase order, the item number that displays in the lookup can be which of the following? Mark all that apply.

- A. Your customer item number entered in Inventory
- B. Your company item number entered in Inventory
- C. Your vendor item number entered in Inventory
- D. The German translation of your company item number if registered for Multicurrency

Answer: B,C

QUESTION 29

In the Receiving Transaction Entry window, when can the Auto-Rcv button be

used to select a purchase order? Mark all that apply.

- A. After a vendor ID is entered
- B. Before a vendor ID is entered
- C. Only if a shipment is being entered
- D. Only if a shipment/invoice is being entered

Answer: A,B

QUESTION 30

A kit is entered on an invoice in Sales Order Processing. What is the fastest approach in changing one of the kit components on the invoice?

- A. Change the kit component directly on the invoice by opening the item expansion button
- B. The component cannot be changed once it is added to an invoice
- C. Change the kit component in the Item Maintenance window and it will update the component on the invoice
- D. Delete the invoice, change the kit component in the Item Maintenance window, reenter the kit

Answer: A

QUESTION 31

Posting a transaction in the Sales Order Processing module can potentially update which of the following modules? Mark all that apply.

- A. Fixed Assets
- B. Bank Reconciliation
- C. Inventory
- D. Payables Management

Answer: B,C

QUESTION 32

What are the types of purchase orders that can be entered in Purchase Order Entry? Mark all that apply.

- A. Hold
- B. Requisition
- C. Drop-Ship
- D. Standard

Answer: C,D

QUESTION 33

What is the maximum number of purchase orders that can be received against, for the same vendor, when entering a shipment/invoice?

- A. 1
- B. It depends on what is entered in the setup
- C. 50
- D. Unlimited

Answer: D

QUESTION 34

Purchase Order Processing Setup allows you to define the item display option. Once in the Purchase Order Entry window, where can this default display option be changed?

- A. Item expansion button
- B. Purchase Order Processing Setup
- C. Vendor expansion button
- D. Extras, then Options on the menu bar

Answer: D

QUESTION 35

Which of the following are characteristics of a purchase order placed on hold? Mark all that apply.

- A. Purchase order cannot be posted
- B. Purchase order cannot be deleted or voided
- C. Purchase order cannot be edited unless marked to allow edits in Purchase Order Processing Setup
- D. Purchase order cannot have a shipment posted against it

Answer: A,B,C,D

QUESTION 36

Before entering and posting an invoice in Purchase Order Processing, which of the following is required first?

- A. A purchase order must exist to receive the invoice against
- B. Nothing is required. Just an invoice can be entered and posted.
- C. A shipment must be entered and posted to match the invoice against.
- D. The purchase order must be printed.

Answer: C

QUESTION 37

Which of the following are characteristics of a discontinued item? Mark all that apply.

- A. Can only be marked as discontinued when the quantity on hand is zero
- B. Can be deleted during the Inventory Year-end Close if the item has a zero quantity
- C. Can be marked as discontinued at any time, even if quantities exist on hand
- D. Can only be changed to discontinued if the item has no transaction history

Answer: B,C

QUESTION 38

In Inventory Control Setup, you can define the segment in the General Ledger account format that represents the inventory site. After defining and saving the segment, when can it be changed?

- A. While transferring items from one site to another
- B. When all the inventory items have a quantity of zero
- C. Never
- D. Anytime

Answer: C

QUESTION 39

Which of the following document types in Sales Transaction Entry can be posted? Mark all that apply.

- A. Quote
- B. Order
- C. Invoice
- D. Return

Answer: C,D

QUESTION 40

At what point in the sales process does the system remove the sold items from Inventory?

- A. When the order or invoice is fulfilled.
- B. When the order or invoice is allocated.
- C. When the invoice is posted.
- D. When the order is posted.

Answer: C

QUESTION 41

What window is used to define what sales document type (quote, order, etc.) will default when opening the Sales Transaction Entry window?

- A. Receivables Management Setup
- B. User Preferences
- C. Sales Order Processing Setup
- D. Customer Maintenance

Answer: B

QUESTION 42

Allocation can occur on which of the following document types in Sales Order Processing? Mark all that apply.

- A. Invoice
- B. Back Order
- C. Quote
- D. Order

Answer: A,D

QUESTION 43

When printing a purchase order, you can choose to include the Reference Number. What is the Reference Number?

- A. The requisition number
- B. The item number
- C. The numbering scheme next to the items
- D. The vendor item number

Answer: B

QUESTION 44

If you choose Order To Master Site as the Auto PO Generator order method, what does this tell the system to do?

- A. The system will use a recommended order line for the item using the Site ID where the material is required
- B. All of the above are True
- C. It tells the system to distribute items to the Warehouse site
- D. It tells the system to consolidate all the items needed and distribute them to a main site

Answer: D

QUESTION 45

Which of the following are requirements for linking an item on a purchase order to a Sales Order Processing document? Mark all that apply.

- A. The purchase order item must be the same as the item on the SOP document.
- B. The purchase order item must have a shipment and invoice entered and posted against the purchase order.
- C. The purchase order item must be on a standard purchase order, not a drop-ship purchase order.
- D. The purchase order item cannot be fully committed to another SOP document already.

Answer: A,D

QUESTION 46

The next document number for an invoice entered in Sales Transaction Entry can default from which of the following windows? Mark all that apply.

- A. Posting Setup
- B. Sales Document Numbers Setup
- C. Sales Invoice Setup
- D. Receivables Setup Options

Answer: B,C

QUESTION 47

100 items exist on a back order in Sales Transaction Entry. If we want to create a purchase order for the items from Sales Transaction Entry, which of the following transactions are valid? Mark all that apply.

- A. One purchase order for 100 items from Vendor ABC
- B. Two purchase orders, 50 items from Vendor ABC and 50 items from Vendor XYZ
- C. One purchase order for 200 items from Vendor ABC
- D. One purchase order for 50 items from Vendor ABC

Answer: A,C

QUESTION 48

Which of the following statements are true about deposits received on a Sales Order document? Mark all that apply.

- A. Deposits are posted to General Ledger as soon as the Sales Payment entry window is closed.
- B. Deposits can only be applied to quotes and orders.
- C. Deposits can be entered on repeating orders.
- D. Any deposit on a document must be removed before it can be deleted or voided.

Answer: A,D

QUESTION 49

After posting an invoice in Purchase Order Processing what modules can be potentially updated with this posted information? Mark all that apply.

- A. Bank Reconciliation
- B. Inventory
- C. General Ledger
- D. Payables Management

Answer: B,C,D

QUESTION 50

An invoice can be transferred to which of the following document types?

- A. Back Order
- B. Back Order and Return
- C. Order and Back Order
- D. Order

Answer: A

QUESTION 51

The Item Price List Options Maintenance window is used to define rounding and selling options for item prices. When will the rounding options be unavailable?

- A. If the price method is currency amount
- B. If the selling option is set to only sell in Whole units
- C. If the price method is % of List Price
- D. If the item currency is US Dollar

Answer: A

QUESTION 52

When committing to an existing purchase order to a Sales Order record, how is the linking done?

- A. On a per document basis
- B. Can link either per document or per item basis
- C. On a per item basis
- D. On a per customer basis

Answer: C

QUESTION 53

What field stores the average cost of an item valued using the Average Perpetual method?

- A. List Price
- B. Average Cost
- C. Current Cost
- D. Standard Cost

Answer: C

QUESTION 54

A bin number can be assigned to which of the following?

- A. Individual assigned and unassigned site Ids
- B. The "All" site ID
- C. Individual assigned site Ids
- D. The site ID defined as the Primary Site

Answer: C

QUESTION 55

Revenue for Credit Card payments will be recognized when which of the following happens?

- A. The shipment is transferred to an invoice
- B. When the invoice is saved
- C. When the shipment is saved
- D. When the invoice is posted

Answer: D

QUESTION 56

What option must be marked in order to see the options "Back Order Balance" and "Back Order All" in the Quantity Shortage popup window?

- A. In Purchase Order Processing Setup mark "Allow Back Orders".
- B. In Sales Order Processing Setup mark "Allow Back Orders".
- C. In Inventory Setup mark "Allow Back Orders".
- D. In Inventory Item Maintenance mark "Allow Back Orders".

Answer: D

QUESTION 57

How is the Quantity Available calculated?

- A. Quantity on Hand - (Quantity Returned + Quantity In Use + Quantity In Service + Quantity Damaged)
- B. Quantity on Hand - Quantity Allocated
- C. Quantity on Hand - Quantity Sold
- D. Quantity on Hand + Quantity Allocated

Answer: B

QUESTION 58

Once a stock count schedule has been started, what steps must be followed to stop the count?

- A. Choose the Clear Count button first in the Stock Count Entry window, then delete the batch ID that contains the stock count schedule
- B. Choose the Clear Count button first in the Stock Count Entry window, then choose the Cancel Count button in the Stock Count Schedule window
- C. Delete the batch ID that contains the stock count schedule
- D. Choose the Stop Count button, then choose the Cancel button in the Stock Count Schedule window

Answer: B

QUESTION 59

If certain sales order document types contain back ordered items, the system will allow you to create a purchase order directly from the sales transaction entry window. What are these document types? Mark all that apply.

- A. Invoice
- B. Return
- C. Back Order
- D. Order

Answer: C,D

QUESTION 60

Which of the following will prevent an item from being deleted? Mark all that apply.

- A. The item hasn't been reconciled
- B. Transactions exist in Inventory history
- C. An unposted transaction containing this item is saved to a batch
- D. The item has a Quantity on Hand

Answer: B,C,D

QUESTION 61

In order to purchase an item from a vendor, the item must have which of the following defined?

- A. Default inventory account
- B. Vendor Quantity Requisitioned
- C. Default site ID
- D. Vendor Item Number

Answer: D

QUESTION 62

The document date on a Sales Order Processing transaction can default from where? Mark all that apply.

- A. User Date
- B. System Date
- C. Previous Document Date Previous Document? Date
- D. Purchase Order Date if linked to POP Purchase Order? Date if linked to POP

Answer: A,C

QUESTION 63

Which of the following options must be selected in order to post an inventory batch to General Ledger? Mark all that apply.

- A. Post to General Ledger in Posting Setup for Inventory Series
- B. Post to General Ledger in Inventory Batch Entry
- C. Verify Number of Trx in Posting Setup
- D. Allow Transaction Posting in Posting Setup

Answer: A,B

QUESTION 64

A sales account can be assigned to both the item and customer. When entering an invoice in Sales Order Processing, which sales account defaults?

- A. The account defaults from Posting Accounts Setup if the sales account is found on both the item and customer
- B. The account defaults from the item first, then the customer
- C. The account defaults from the customer first, then the item.
- D. The account defaults from the customer or item based on the settings in Sales Order Processing Setup.

Answer: D

QUESTION 65

When can a stock count schedule be reused?

- A. If the Reuse Stock Count box is marked in the Stock Count Schedule or Stock Count Entry window
- B. A stock count schedule cannot be reused
- C. If the stock count interval days have been entered for all items on the stock count
- D. If the stock count schedule is saved to a recurring batch

Answer: A

QUESTION 66

Item beginning quantities are entered in what window?

- A. Item Quantities Maintenance
- B. Item Transaction Entry
- C. Stock Count Entry
- D. Purchase Order Entry

Answer: B

QUESTION 67

Which of the following are landed cost choices for a calculation methods? Mark all that apply.

- A. Flat Amount Per Unit
- B. Flat Amount
- C. Percent of Extended Cost
- D. Percent of Sale

Answer: A,B,C

QUESTION 68

Which of the following types of transactions can be entered in Inventory? Mark all that apply.

- A. Adjustments
- B. Invoices
- C. Adjust Historical Cost
- D. Stock Count Variance

Answer: A,D

QUESTION 69

In Purchase Order Approval (as part of the PO Enhancements functionality), users can be assigned a approval authority amount using which of the following? Mark all

that apply.

- A. The full amount of the year budget
- B. A set dollar amount
- C. An Unlimited dollar amount
- D. A set percentage of the year budget

Answer: B,C

QUESTION 70

What windows allow you to print purchase orders? Mark all that apply.

- A. Print Purchasing Documents
- B. Purchase Order Processing Document Inquiry
- C. Purchase Order Entry
- D. Purchasing Batch Entry

Answer: A,C

QUESTION 71

Which of the following Invoice types will be available to select for Automated Returns in Sales Order Processing?

- A. Open and Historical documents
- B. Open documents only
- C. Historical documents only
- D. Open and current period Historical documents

Answer: C

QUESTION 72

When entering a transfer transaction, which characteristic of the default unit cost is true?

- A. Always defaults with current cost or standard cost (dependent on valuation method) and can be changed
- B. Never defaults. No cost is associated with the transfer transaction because the item isn't being sold.
- C. Never defaults. It must be entered by the user
- D. Always defaults with the current cost or standard cost (dependent on valuation method) and cannot be changed

Answer: D

QUESTION 73

Which of the following is true regarding repeating batches in inventory?

- A. A batch can be defined as recurring. The items remain in the batch, but the quantities on the items zero out after posting.
- B. Inventory doesn't allow recurring batches, but allows repeating transactions.
- C. Inventory doesn't allow recurring batches or transactions.
- D. A batch can be defined as recurring. The items and their quantities remain in the batch for the next time to post.

Answer: A

QUESTION 74

The ABC Analysis Wizard can be used to perform which of the following?

- A. Assign an ABC value to the items
- B. Delete the items assigned a C code with a zero quantity on hand
- C. Delete the items assigned an A code
- D. Copy the item price list from an A item to items with a B or C code

Answer: A

QUESTION 75

Which of the following can be marked as repeating in Sales Order Processing?
Mark all that apply.

- A. Invoice
- B. Order
- C. Quote
- D. Batch

Answer: B,C

QUESTION 76

When selling a service item type, which of the following accounts could potentially be included in the journal entry? Mark all that apply.

- A. Cost of Goods Sold
- B. Accounts Receivable
- C. Sales
- D. Inventory

Answer: B,C

QUESTION 77

What are the characteristics of using prospects? Mark all that apply.

- A. When a document that is using a prospect is transferred, the prospect must be setup as

a customer.

- B. A prospect can only be entered on a quote document.
- C. All prospect information transfers to the customer maintenance window and can be saved with no additional added information.
- D. The system automatically deletes the prospects card when they are transferred to customer status.

Answer: A,B

QUESTION 78

A purchase order for 100 items is entered. You receive and post the first shipment of 30 items. A second shipment of 40 items is entered. On the second shipment, what is the Previously Shipped quantity and how is it calculated?

- A. 30, Includes only the quantity on previous shipments
- B. 40, Includes only the quantity on this shipment
- C. 70, Adds the quantity on previous shipments and the quantity on this shipment
- D. 100, Includes the quantity that was originally ordered

Answer: C

QUESTION 79

What is the visual cue that a unique comment is attached to a document?

- A. The word entitled in the Comment ID field.
- B. A paper/pen icon appears to the left of the Comment ID field.
- C. There is no visual cue that a unique comment is attached to a document.
- D. The asterisk next to the Comment ID field

Answer: B

QUESTION 80

The currency and quantity decimal places defined in Purchase Order Processing Setup are defaults for which of the following?

- A. Entering a drop-ship item on a purchase order
- B. Entering either an inventoried or non-inventoried item on a purchase order
- C. Entering a non-inventoried item on a purchase order
- D. Entering an inventoried item on a purchase order

Answer: C

QUESTION 81

When creating order IDs in Sales Order Processing Setup, which of the following are allocation options? Mark all that apply.

- A. Disable Allocation
- B. None
- C. Document/Batch
- D. Line Item

Answer: B,C,D

QUESTION 82

An invoice was posted before it was printed and sent to the customer. What windows could be used to print the historical invoice?

- A. Sales Document Range Inquiry
- B. Print Sales Documents
- C. Sales Batches
- D. Sales Transaction Entry

Answer: A,B

QUESTION 83

Batch IDs are required on which of the following document types in Sales Transaction Entry? Mark all that apply.

- A. Invoice
- B. Back Order
- C. Quote
- D. Order

Answer: B,C,D

QUESTION 84

When receiving against a drop-ship purchase order, which of the following receipt transactions can be entered?

- A. Shipment only
- B. Shipment/Invoice
- C. Invoice only
- D. Customer Shipment Verification

Answer: C

QUESTION 85

Based on the Purchase Order Processing Setup window, the site ID defaulting for the next item added to a purchase order could default from where? Mark all that apply.

- A. The Previous Line Item Site ID The Previous Line Item? Site ID

- B. The Vendor Bill to Address The Vendor? Bill to Address
- C. The Item Default Site ID The Item? Default Site ID
- D. The Customer Ship to Address The Customer? Ship to Address

Answer: A,C

QUESTION 86

You receive a shipment and invoice for items that aren't on an existing purchase order. Which of the following statements is true concerning the purchase order number on the shipment/invoice transaction?

- A. You must create the purchase order first in Purchase Order Entry, and then enter the PO number on the shipment/invoice in Receiving Transaction Entry.
- B. You can leave the PO Number blank and still enter the shipment/invoice.
- C. You must enter and create the purchase order on the fly in the Receiving Transaction Entry window.
- D. You must create the purchase order, but can do it after the shipment/invoice transaction has been entered and posted.

Answer: B

QUESTION 87

What does a quantity in the "Quantity Ready to Fulfill" field signify?

- A. The on hand quantity.
- B. The quantity allocated.
- C. The available quantity.
- D. The available to promise quantity

Answer: B

QUESTION 88

Upon entering the Item Maintenance window, the list price and currency decimal fields will be disabled when which of the following situations exist?

- A. The default decimal places are defined in Inventory Control Setup.
- B. Multicurrency is a registered module.
- C. The item type is Kit.
- D. The price method is not defined as % of List Price.

Answer: B

QUESTION 89

When must an item on a Sales Order Processing order be fulfilled?

- A. Only when the item is on an invoice

- B. After the item is allocated
- C. Only when the item is on an order
- D. Before the item is allocated

Answer: B

QUESTION 90

When a stock count schedule is started, which of the following occurs? Mark all that apply.

- A. Users are prevented from entering any transactions that affect the items quantity on hand
- B. A "snapshot" of the items quantities is taken. Users can still enter and post transactions that affect items quantity on hand
- C. The quantities counted can be entered in the Stock Count Entry window.
- D. A stock count form can be printed to aid in the stock count.

Answer: B,C,D

QUESTION 91

How many substitute items can be assigned to each item?

- A. 1
- B. 3
- C. 2
- D. 4

Answer: C

QUESTION 92

Which items must use a Quantity Decimal place of zero? Mark all that apply.

- A. Items defined with an item type of Flat Fee
- B. Items defined as Kits
- C. Items that are used with Multicurrency
- D. Items that track lot numbers

Answer: B

QUESTION 93

In Sales Order Processing Setup, what is the minimum number of quote IDs that must be created to enter a quote transaction?

- A. 0
- B. 3
- C. 1

D. 2

Answer: C

QUESTION 94

During Purchase Order Commitments setup (as part of the PO Enhancements functionality), actual and budget numbers can be compared for what period of time? Mark all that apply.

- A. Annual
- B. Weekly
- C. Period
- D. YTD

Answer: A,C,D

QUESTION 95

An incorrect customer was entered on a drop-ship purchase order. Where can the customer be changed in the Purchase Order Entry window?

- A. Item expansion button
- B. Item Quantity Status button
- C. PO Number expansion button
- D. Vendor expansion button

Answer: D

QUESTION 96

The Inventory module integrates with which of the following modules? Mark all that apply.

- A. Receivables Management
- B. Sales Order Processing
- C. General Ledger
- D. Bill of Materials

Answer: B,C,D

QUESTION 97

A kit can be included on transactions in which of the following modules?

- A. Invoicing
- B. Sales Order Processing
- C. Purchase Order Processing
- D. Inventory

Answer: B

QUESTION 98

When is the Quantity On Hand reduced for an item on an invoice in Sales Order Processing?

- A. When the item is allocated and fulfilled
- B. When the item is fulfilled
- C. When the item is allocated
- D. When the invoice is posted

Answer: D

QUESTION 99

The Revision field tracks what number?

- A. The number of item changes entered on a New purchase order
- B. The number of item changes made to a Released purchase order
- C. The number of times a New purchase order is printed
- D. The number of shipments received against a Received purchase order

Answer: B

QUESTION 100

The Change Decimal Places window will update the quantity or currency decimals on which of the following?

- A. Price Group
- B. U of M Schedule
- C. Item
- D. Inventory Control Setup window

Answer: C

QUESTION 101

Where does the document date default from when you initially open the Sales Transaction entry window?

- A. The date is blank and must be entered the first time you enter the window
- B. User date
- C. Posting date
- D. System date

Answer: B

QUESTION 102

A template can be created to auto-generate which of the following?

- A. Stock Count Schedule
- B. Lot Numbers
- C. Item Numbers
- D. Serial Numbers

Answer: D

QUESTION 103

The distributions for Inventory transactions default from where?

- A. First from the item, then from the item class, finally from Posting Account Setup
- B. First from the item class, then from the item, finally from Posting Account Setup
- C. First from the item, then from Posting Account Setup
- D. First from the customer, then from the item, finally from Posting Account Setup

Answer: C